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HIGHLIGHTS

MHABC Conference in the Books for Another Year

The MHABC's 2018 Conference was successfully held on April 23rd with the golf tournament, Business Sessions and Banquet on April 24th and the Annual General Meeting on April 25th.

Highlights of the 2018 Conference included the presentation by the Royal Bank's Assistant Chief Economist Paul Ferley. Paul provided a detailed analysis of BC and Canada economics and his assessment of the real estate situation in BC.

Paul's presentation was followed a morning workshop led by the City of Penticton's Building and Permitting Manager Ken Kunka. Ken's workshop was intended to explain current building permitting processes within Penticton. At the same time, as a senior representative of the BC Building Officials of BC, Ken also solicited input from conference participants on their building permit challenges. An excellent exchange of information resulted from Ken's facilitation. The luncheon guest speaker was Christine Patton, a lawyer and former judge who outlined her strategies for strong personal and customer relations.

The afternoon sessions included presentations by senior government officials discussing transportation, BC Housing and the role of the new Licensing and Consumer Services (formerly Homeowners Protection Office) and two sessions by Building and Safety Standards Branch officials on the 2018 BC Building Code and Energy Step Code.

The day concluded with the President's Reception and Banquet.

The MHABC once again conducted the "balloon" charity fund raiser where banquet attendees purchased 50 balloons at a cost of \$10 per balloon with the possibility of winning 10 prizes. While the expected donation should have been \$500, the actual amount received was \$600. Thank you to all for the overwhelming generosity. The proceeds were provided to the Penticton Food Bank, managed by the Salvation Army.

For the Awards ceremony, the winners of the first Grant McDowell Memorial Bursary Awards were announced. Please see the What's New Section for information on the recipients.

2018 was the last year for the Pioneer Awards and first year for the Manufactured Housing Person of the Year Award.

The final Pioneer Award was granted to Hank Starno.

Hank was the former CEO of MHICanada and began semi-retirement with the merger of MHIC and the Canadian Manufactured Housing Institute into the Canadian Home Builders Association Modular Construction Council. He has had a long and distinguished career in the factory-built housing institute and it was the MHABC's honour to recognize Hank's contributions.

Hank was unable to attend the Conference and received his award at a luncheon following the Conference.

The first Manufactured Housing Person of the Year Recipient was Ken Jennings of Blackstone Homes.

With the shock of winning the award, Ken was at a loss for words. After the Conference, he collected his thoughts and provided a note in giving his thanks with the text included here:

"I would like to say that I am grateful to receive this award. From the time I was six years old I grew up in the industry. My

Dad had the sales lots and he sold the homes for years. My Mom was a pilot car driver piloting the homes and I spent my summers riding with her. My uncle Louis hauled the homes for years and I am so thankful that he taught me to drive truck and haul the homes so I could continue on in this industry.

All three of these special people are no longer with us but in my heart, I share this award with them".

The evening concluded with entertainment provided by ventriloquist and magician Doug Arden.

Doug's performance involved significant audience participation and he thanked all those who came up to the stage. Doug's performance was roundly applauded.

Work has begun on organization of the 2019 Conference with the location to be announced later this summer.

CONFERENCE PHOTO GALLERY



#1



#2



#3



#4



#5



#6



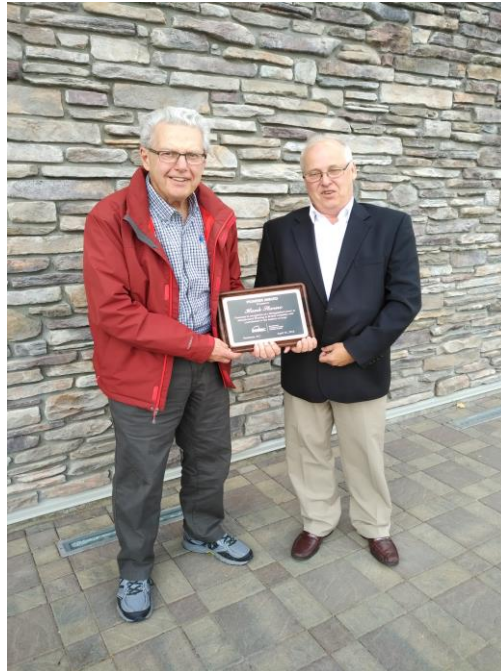
#7



#8



#9



#10

Picture Legend

1. Royal Bank of Canada's Paul Ferly presents the economics update
2. City of Penticton's Ken Kunka facilitates a session on building permit processes and challenges
3. Golf Tournament Low Gross Winners Rob Law, Tom Scott and Darcy Wells
4. Ladies Closest to the Pin Winner Linda Newton, Men's Long Driver Winner Bryce Nugent and Men's Closest to the Pin Winner Trent Kell
5. Men's Low Net Winners Tim Johnstone, Walter Fontinha, Dave Emerick and Chris Andersen
6. Banquet Attendees and fund raiser balloons (\$ 600 given to the Penticton food bank)
7. Manufactured Housing Person of the Year Award Recipient Ken Jennings being presented the Award by President Walter Fontinha
8. Ventriloquist Doug Arden and "Grandpa"
9. Ventriloquist Doug and "guest" Al Loring. Thanks to Al for being such a great sport!
10. Final Pioneer Award Recipient Hank Starno being presented the Award by E/D Gord Rattray.

2018-19 BOARD of DIRECTORS

Executive:

President Terry Weicker
Ray's Towing Ltd

Vice-President Frank Ambler
Countryside Manufactured Homes

Treasurer Dean Johnstone
SRI Homes Kelowna

Directors:

Cathy Corbin
Gordon's Homes Sales

Shawn Donohoe
Shamrock Modular Home Installations

Walter Fontinha
Moduline Industries Canada Penticton

Mark Ellis
Eagles Homes Salmon Arm Head Office

Ken Jennings
Blackstone Homes

Matthew Salmon
Triple M Homes Lethbridge

Gord Rattray
Executive Director

BOARD MATTERS

Spring 2018-19 Board Meeting Schedule

During the spring, the Board met by conference call on April 3rd and June 12th and in-person during the 2018 Annual General Meeting.

The next meeting is tentatively scheduled for August 28th by conference call.

Outgoing Directors Thanked

This year saw the stepping down of two long-term Directors: Tyler Lutz and Doug Fisher. Tyler has been on the Board for six years and Doug for over eight years. Much gratitude is owed to these gentlemen for their major contributions to the MHABC. Thank you to both.

Home shipments exceed plan at end of 1st Quarter

Home shipments exceeded plan at the end of the 1st Quarter ending May 31st.

The 2018-19 budget and rates were based upon an average of 75 homes per month. Total 1st Quarter shipments were 285 homes or an average of 95 homes per month.

Actual expenditures were below plan with significantly lower Conference expenses than projected.

MHABC 2018-19 Budget and Home Shipment Fees Approved

The 2018-19 budget and respective home fees were approved at the Annual General Meeting.

In Treasurer Dean Johnstone's overview of the budget, he referenced increasing costs for post-secondary education. He proposed an increase in the Grant McDowell Memorial Bursary Awards budget.

Dean's proposal was readily supported and an increase of \$ 1,000 in the bursary budget line item was agreed upon. This increase was the only amendment to the budget presented.

AGM Decision Results in Agreement to Implement Home Awards Program

A Board proposal brought forward for discussion at the AGM was to implement an annual Home Awards program recognizing innovative home design and construction. The proposal received strong support and was approved.

RDCK Planning Committee reviewing Z241 Prohibition

On-going MHABC collaboration with the Regional District Central Kootenay on the regional district's prohibition on Z2241 Park Models has resulted in agreement by the RDCK to investigate means to allow new Z241 Park Models into the RDCK. A challenge faced by the RDCK is limited zoning across the region which impacts how by-laws can be structured. An update on the work of the respective RDCK's committee tasked with the review will be provided in due course.

Building Officials Assn of BC Conference Participation

The MHABC participated in the recent Building Officials Assn. of BC Conference, held in Kelowna. MHABC officials manned a trade show booth over first and second days and presented at a symposium on the afternoon of the second day.

Well over 80 building officials visited the booth where they were provided information cards explaining the local government information landing page, resident on MHABC.com. The symposium provided an opportunity to present additional information on the landing page.



MHABC Booth at the BOABC Conference

Marketing Update

FRESH INC's Jennifer McKinney provided a comprehensive report at the AGM on the 2018 marketing program. One project referenced was the video documentation of progressive modular home developments. This work has commenced.

Transportation Update

CVSE's Manager, Commercial Transport Jan Lansing provided an updated at the AGM on current transport policy initiatives. She recognized the MHABC's proposals for day-time travel and more flexibility on the 50% dolly width policy. Meetings will be scheduled with CVSE during the summer to further discuss these policies.

The MHABC continues collaborating with the BC Trucking Association on dimensional criteria for large loads on the BC Ferries' Langdale and Gulf Islands routes. An update from BC Ferries outlining proposed dimensions is expected in the near future.

MHABC Sales Agreement to be Updated

The MHABC's sales agreement has received limited attention since the last updating in 2015 to adapt to the return to PST-GST. A review of the agreement and updating will be undertaken during the summer.

MHABC Member Information Packages in Process

With all the activities undertaken over the last few years with updating of the MHABC website, changes to by-laws and other marketing initiatives including the new relationship with the Ronald McDonald House charity, the Board feels it is timely to provide an information update to Members. An information binder, including new membership plaques, will be delivered to Dealers this fall.

Board Exploring Implementing a Credit Card Payment System

Frequent requests to pay for Conference fees as well as other types

of dues continue to be received. As a result, the Board has directed staff to investigate implementation of a credit card payment system.

Welcome to New Members

The MHABC welcomes the following new Members:

- Jandel Homes as a Dealer Member
- Bridge Central Services and Towing as a Transporter Member
- Dulux Architectural Coatings as an Affiliate Member

MHABC Group Health Benefits Program Reminder

Please keep the MHABC's Group Health Benefits Program in mind.

Contact the office for further information.

WHAT'S NEW?

Grant McDowell Memorial Bursary 2018 Award Recipients

Two deserving students were recently awarded the first Grant McDowell Memorial Bursary Awards.

Miss Racquel Bennet of Kelowna was awarded a \$1,000 Bursary towards attending the University of Calgary. Parent Jenny Bennet is employed by SRI Kelowna.



SRI Kelowna's and MHABC Treasurer Dean Johnstone presents a Grant McDowell Memorial Bursary Award to Miss Racquel Bennett

Miss Reagan Shorrock of Penticton was awarded a \$1,000 Bursary towards attending La Salle College. Parent Carrie Shorrock is employed by Moduline Penticton.



Moduline Penticton's and MHABC Past-President Walter Fontinha presents a Grant McDowell Memorial Bursary Award to Miss Reagan Shorrock.

BC Ferries Seeking Input on Infrastructure Updating

BC Ferries is seeking public input on infrastructure updates to the corporation's ferry terminals. The MHABC, working with the BC Trucking Assn, will be providing input.

STATISTICS

MHABC 2018 & 2018-19 Shipments Analysis									
Month	Area	Single Z240/241	Multi Z240/2241	Single A277	Multi A277	Area Total	Month Total	Previous Year	Comments
January 2018	BC	22	21	23	0	66			9 Z241
January 2018	Other Canada	5	2	2	1	10	80	78	
January 2018	US	0	3	0	1	4			
February 2018	BC	24	21	0	9	54			11 Z241
February 2018	Other Canada	10	1	0	0	11	62	60	
February 2018	US	0	(3)	0	0	(3)			
March 2018	BC	15	24	1	21	61			6 Z241
March 2018	Other Canada	4	2	3	0	9	72	62	
March 2018	US	1	1	0	0	2			
April 2018	BC	31	29	2	21	83			13 Z241
April 2018	Other Canada	3	1	1	1	6	90	79	
April 2018	US	0	0	0	1	1			
May 2018	BC	49	29	2	29	109			14 Z241
May 2018	Other Canada	6	2	4	2	14	123	84	
May 2018	US	0	0	0	0	0			
June 2018	BC					0			
June 2018	Other Canada					0	0	71	
June 2018	US					0			
July 2018	BC					0			
July 2018	Other Canada					0	0	82	
July 2018	US					0			
August 2018	BC					0			
August 2018	Other Canada					0	0	69	
August 2018	US					0			
September 2018	BC					0			
September 2018	Other Canada					0	0	71	
September 2018	US					0			
October 2018	BC					0			
October 2018	Other Canada					0	0	102	
October 2018	US					0			
November 2018	BC					0			
November 2018	Other Canada					0	0	67	
November 2018	US					0			
December 2018	BC					0			
December 2018	Other Canada					0	0	59	
December 2018	US					0			
January 2019	BC					0			
January 2019	Other Canada					0	0	80	
January 2019	US					0			
February 2019	BC					0			
February 2019	Other Canada					0	0	62	
February 2019	US					0			
		Single Z240/241	Multi Z240/2241	Single A277	Multi A277	Area Total	Month Total	Previous Year	Comments
Calendar	BC	141	124	28	80	373			
2018	Other Canada	28	8	10	4	50			
	US	1	1	0	2	4			
	TOTAL	170	133	38	86	427	427	884	Actual as at December 2018
	% of Total	40%	31%	9%	20%	100%			
Fiscal	BC	95	82	5	71	253			
March 18-Feb. 19	Other Canada	13	5	8	3	29			
	US	1	1	0	1	3			
	TOTAL	109	88	13	75	285	285	888	Actual as at February 2019
	% of Total	38%	31%	5%	26%	100%			

Shipments and Certification Type Report to May 31,2018