

Page 1: **HIGHLIGHTS**

- MHABC's 2019 Conference to take place May 1st to 3rd in Osoyoos.
- Condolences to Meroniuk Family

Page 4: **BOARD MATTERS**

- Summer 2018 Board Meeting Schedule
- Home shipments exceed plan at end of 2nd quarter
- MHABC Innovations Award
- Marketing Update
- Penticton By-Laws Workshop
- MHABC Sales Agreement Updated
- Welcome to New Members
- MHABC Group Health Benefits Program Reminder
- Ronald McDonald House Charity Update

Page 8: **WHAT'S NEW?**

- BC Building Code 2018 Implemented
- BC Ferries Langdale Route Oversize Dimension Announced
- Freeport Industries Again Builds PNE Prize Home

Page 9: **STATISTICS**

- Shipments and Certification Type Report Ending Second Quarter - August 31,2018

HIGHLIGHTS

MHABC's 2019 Conference to take place May 1st to 3rd in Osoyoos.

The MHABC's 2019 Conference is to take place on Wednesday, May 1st through Friday May 3rd, 2019 at Osoyoos' Spirit Ridge Lake Resort. The Resort resides on Osoyoos First Nations lands and is adjacent to the Nk'Mip winery and Nk'Mip Desert Cultural Centre. The Resort has recently become affiliated with the Hyatt Hotel chain.

The Board has agreed to maintain the 2 ½ day conference program format with a golf tournament to be held on the Wednesday and balance of presentations, break-out sessions, Banquet and the Annual General Meeting to be conducted on Thursday and Friday.

Additional information will be provided in due course but please mark the dates in your calendar now.

See you in Osoyoos next Spring!

Condolences to Meroniuk Family

A fatality in Prince George on August 22nd involving Lorne Meroniuk, owner of Silver Valley Transport, has been a blow to our industry. While not a member of the MHABC, any person involved with manufactured and modular housing is part of the family and his loss will be suffered directly by many MHABC Members. Condolences are offered to the Meroniuk family.

Going forward, the MHABC has been in contact with WorkSafeBC with the offering of assistance in circulating the investigation report and working together towards implementing the recommendations arising from report's findings.

A copy of Lorne's obituary found in the Prince George Citizen is offered below:

MERONIUK , Lorne Steve - July 14, 1964 - August 22, 2018 - It is with great sadness that Lorne's family announce his sudden passing on August 22, 2018. Lorne is survived by his loving wife, Rhonda; four beautiful daughters, Jessica (33), Ceyanna (22), Keira (18) and Addison (12), granddaughter (Danyrhys) (10); his father and mother, Len and Arlene; brothers, Jim (Shelly),

Darrin and Doug (Corrina), MIL Bonnie Wager, best friends Cliff and Cindy, and many other family and friends, and his dearly loved pal, his dog Gunnar. Lorne was born in New Westminster and grew up in Prince George, BC.

He was a family man who spent his days working hard to provide for his wife and children. He would be the first to tell you that a roof over their heads and putting food on the table was priority. Lorne and Rhonda shared 25 years together and have three daughters who are their pride and joy. Lorne was so proud of his wife, Rhonda, and would share often what a wonderful woman he thought she was. His love and kind heart will forever be missed and will remain in her heart and memories forever. Lorne was a very proud father and loved his four daughters very much. He would always challenge them to think and plan. Sometimes those talks would end in them leaving the room, but he knew that they had heard him and that was all he wanted. He delighted in giving a scare any chance he got, they didn't like it, but he got so much joy from it and the worse the scare the louder his laugh. His love, patience, kindness, advice and the teasing will be missed by them all. Along-side his dad Len and brother Doug, Lorne was well known in the trucking industry. When not on the road, you would often find him visiting at the Hart Wheel Inn sharing a coffee or a meal with his trucking buddies and friends. At home, he was an avid news watcher and if you wanted to know anything about world events; he was your guy.

His friendship and his knowledge in many things will be sadly missed. The family would like to take this opportunity to thank everyone for their continued love and support. A celebration of life will take place on October 13, 2018 at 2:00pm at the Blackburn Community Hall.



SPIRIT RIDGE LAKE RESORT



2018/19 BOARD of DIRECTORS

Executive:

President Terry Weicker
Ray's Towing

Vice-President Frank Ambler
Countryside Manufactured Homes

Treasurer Dean Johnstone
SRI Homes Kelowna

Directors:

Cathy Corbin
Gordon's Homes Sales

Shawn Donohoe
Shamrock Modular Home Installations

Walter Fontinha
Moduline Industries Canada Penticton

Mark Ellis
Eagles Homes Salmon Arm Head Office

Ken Jennings
Blackstone Homes Prince George

Matthew Salmon
Triple M Homes Lethbridge

Gord Rattray
Executive Director

BOARD MATTERS

Summer 2018 Board Meeting Schedule

During the summer, the Board met by conference call on August 28th.

The next meeting will be held in-person on October 29th & 30th at the SunPeaks Conference Centre. A governance retreat is to be included in the meeting agenda.

Home shipments exceed plan at end of 2nd quarter

Home shipments exceeded plan at the end of the 2nd Quarter ending August 31, 2018. The 2018/19 budget and rates were based upon an average of 75 homes per month. Total 2nd Quarter shipments came in at 264 homes for an average of 92 homes per month since the start of the fiscal year.

Actual expenditures are below plan with significantly lower Conference expenses than projected. These result in a significantly lower deficit than forecast.

MHABC Innovations Awards

The MHABC will be introducing the Innovations Award Program this fall with nominations to be submitted by next Spring. Awards will be announced during the 2019 Conference. The awards strategy is in keeping with the decisions made during the 2018 Conference. Initially, the Awards Program will be kept simple with innovations targeted at the certifications used by MHABC Members: CSA Z240MH, CSA A277 and CSA Z241 with three awards to be announced.

Marketing Update

The MHABC's Marketing Program remains on-track and in keeping with the strategy presented at the 2018 Conference by FRESH INC.

Of interest to Members, is requests by both the Scrivener magazine and a local mortgage broker to explain our industry in separate articles. The Scrivener is the official publication of

the Society of Notaries Public of BC, is produced quarterly and circulated to a broad array of local governments, financial institutions and legal firms to name only a few. An MHABC article has been submitted to the Scrivener dealing with Town and Country for factory-built housing applications and is to be published this fall.

Further, following a long conversation with a local mortgage and a follow-up request to summarize the discussion has resulted in preparation of a "one-pager" which is intended to be distributed to a broad range of financial institutions and associated mortgage brokers. Both documents are available upon request to the office.

Penticton By-Laws Workshop

President Terry Weicker recently attended a workshop organized by the City of Penticton. The workshop focused on the City's strategy to update its Building Bylaw. The updated bylaw is intended to make Penticton a

little greener by improving policies and procedures and incorporating recent updates to the BC Building Code and Act as well as introducing recommendations from the BC Energy Step Code. Comments arising from a spring workshop were used to drive changes to the City by-law with further consultations planned before final enactment.

The updated by-law has implications for factory-built housing with possible age limitations to be placed on homes allowed for relocation in City boundaries. Further information will be provided as the changes are finalized. Members wishing more information are asked to contact the office for the circulars provided at the workshop.

MHABC Sales Agreement Updated

As mentioned in the Spring 2018 News Letter, the MHABC's on-line sales agreement has been updated with current branding and minor changes to the text. The finalized document will be uploaded onto MHABC.com. soon.

Members using the sales agreement are reminded they can input respective company branding on-line and print off copies for use in creating sales agreements. Please contact the office with questions or comments.

Welcome to New Members

The MHABC welcomes the following new Members:

- Halston Homes (membership renewed) as a Dealer Member
- Westcoast Outbuildings as a Manufacturer Member

MHABC Group Health Benefits Program Reminder

Please keep the MHABC's Group Health Benefits Program in mind. Contact the office for further information.

Ronald McDonald House Charity Update

Beginning in 2017, the MHABC began making quarterly donations to Vancouver's Ronald McDonald House with payments based upon the number of homes shipped during the previous quarter. MHABC Executive Director Gord Rattray and FRESH INC Principal Jennifer McKinney recently visited the RMH complex and met with RMH's CEO Richard Pass and Director of Corporate Partnerships and Sponsorship Kevin Chapman.



MHABC's Gord Rattray and FRESH INC's Jennifer McKinney present the 2nd Quarter 2018/19 donation to RMH CEO Richard Pass (left) and RMH Director, Corporate Partnerships and Sponsorship Kevin Chapman

During the visit and tour of the site, a formal presentation of the 2nd quarter 2018/19 donation was organized.

Richard Pass has dedicated his career to serving families throughout BC and Yukon who are facing the serious illness of a child. Since joining Ronald McDonald House BC in 2006, Richard has redefined the organization and led it through significant growth and expansion. In 2012, he led the capital campaign to build a new Ronald McDonald House, the second largest in Canada and fifth largest in the world. The campaign raised more than \$32 Million dollars and the new House, which offers accommodation and support to more than 2000 families annually, opened in July of 2014. The annual budget to operate the RMH facility is in the range of \$ 4.5 million with minimal charges to the families. Kevin Chapman is the MHABC's direct link with RMH in his role in overseeing corporate partnerships.

MHABC Members are reminded to strongly promote our relationship with Ronald McDonald House: a very important asset to BC families facing child health challenges.

WHAT'S NEW?

BC Building Code 2018 Implemented

The Province has adopted the 2018 edition of the British Columbia Building Code, including Book II Plumbing Services (BC Building and Plumbing Code). The new BC Building and Plumbing Code will be effective December 10, 2018 and will apply to building permits applied for on or after that date. The BC Fire Code is anticipated to be adopted in the fall of 2018 and effective December 10, 2018. Buildings with permits in place under the previous 2012 BC Building Code will generally not be affected by the adoption of the new code.

Detailed information is available on the Building and Safety Standards Branch website.

BC Ferries Langdale Route Oversize Dimensions Announced

BC Ferries has circulated an update to allowable dimensions for oversize loads on the Langdale route (Horseshoe Bay to the

Sunshine Coast. The updated dimensions strategy focused on providing “certainty” criteria whereby transporters can make reservations and be assured the load will travel at the preferred times. A second criteria, the “Exceptions” process is for wider and higher loads with the expectation BC Ferries will dictate timing and vessels. A BC Ferries’ letter, dated September 13th, has been circulated to all Members and published in the Members Only Section of MHABC.com which outlines the new dimensions criteria.

Freeport Industries Again Builds PNE Prize Home

The 2018 Pacific National Exhibition Prize Home was constructed by Freeport Industries of West Kelowna for the 3rd consecutive year. Valued at nearly \$1.8 million, the modular home is to be relocated to the Naramata bench.





Manufactured Housing
Association of British Columbia

Summer 2018 News Letter

STATISTICS

MHABC 2018 & 2018-19 Shipments Analysis									
Month	Area	Single Z240/Z41	Mult Z240/Z241	Single A277	Multi A277	Area Total	Month Total	Previous Year	Comments
January 2018	BC	22	21	23	0	66			9 Z241
January 2018	Other Canada	5	2	2	1	10	80	78	
January 2018	US	0	3	0	1	4			
February 2018	BC	24	21	0	9	54			11 Z241
February 2018	Other Canada	10	1	0	0	11	62	60	
February 2018	US	0	(3)	0	0	(3)			
March 2018	BC	15	24	1	21	61			6 Z241
March 2018	Other Canada	4	2	3	0	9	72	62	
March 2018	US	1	1	0	0	2			
April 2018	BC	31	29	2	21	83			13 Z241
April 2018	Other Canada	3	1	1	1	6	90	79	
April 2018	US	0	0	0	1	1			
May 2018	BC	49	29	2	29	109			14 Z241
May 2018	Other Canada	6	2	4	2	14	123	84	
May 2018	US	0	0	0	0	0			
June 2018	BC	33	15	1	21	70			10 Z241
June 2018	Other Canada	6	9	6	1	18	88	71	
June 2018	US	0	0	0	0	0			
July 2018	BC	39	21	5	21	86			12 Z241
July 2018	Other Canada	5	5	3	3	16	102	82	
July 2018	US	0	0	0	0	0			
August 2018	BC	23	19	1	16	59			8 Z241
August 2018	Other Canada	7	3	2	1	13	74	69	
August 2018	US	2	0	0	0	2			
September 2018	BC					0			
September 2018	Other Canada					0	0	71	
September 2018	US					0			
October 2018	BC					0			
October 2018	Other Canada					0	0	102	
October 2018	US					0			
November 2018	BC					0			
November 2018	Other Canada					0	0	67	
November 2018	US					0			
December 2018	BC					0			
December 2018	Other Canada					0	0	59	
December 2018	US					0			
January 2019	BC					0			
January 2019	Other Canada					0	0	80	
January 2019	US					0			
February 2019	BC					0			
February 2019	Other Canada					0	0	62	
February 2019	US					0			
		Single Z240/Z41	Mult Z240/Z241	Single A277	Multi A277	Area Total	Month Total	Previous Year	Comments
Calendar 2018	BC	236	179	35	136	586			
	Other Canada	46	21	21	9	97			
	US	3	1	0	2	6			
	TOTAL	285	201	56	149	691	691	684	Actual as at December 2018
	% of Total	41%	29%	8%	22%	100%			
Fiscal	BC	190	137	12	129	468			
March 18-Feb. 19	Other Canada	31	18	19	8	76			
	US	3	1	0	1	5			
	TOTAL	224	156	31	138	549	549	688	Actual as at February 2019
	% of Total	43%	28%	6%	25%	100%			

Shipments and Certification Type Report
Ending Second Quarter - August 31, 2018
 (Please contact the MHABC office for a copy of the table)