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HIGHLIGHTS

MHABC's 2019 Conference and Golf Tournament Registration Forms Circulated

The registration forms for the MHABC's 2019 Conference and Golf Tournament have been circulated with Members asked to return the forms by April 19th.

The preliminary program remains substantially unchanged since the Fall 2018 News Letter update.

The Business Session includes the FRESH INC marketing update, a presentation by BC Trucking Association President Dave Earl, the economics presentation by Bryan Yu and a sales workshop conducted Corey Poirier.

The AGM and President's Banquet conclude the day.

Friday will involve panel sessions focusing on industry safety, financing and government relations. The Conference will conclude by noon.

The block reservation for the hotel closed on March 15th however the rates will be honoured subject to room availability. Please make accommodation arrangements as soon as possible if not done so already.

The Board looks forward to a very successful Annual General Meeting and Conference. See you in Osoyoos. A reminder to bring your sunglasses and sun screen?



MHABC to meet with the Agriculture Land Use Commission

The Agriculture Land Commission introduced a new regulation in February 2019 restricting the location of secondary homes on Agriculture Land Reserve lands. The new process allows only ALR lands having farm status to be permissible for secondary homes and final approval is subject to Agriculture Land Commission discretion.

The full fifteen-page document is available by accessing the Agriculture Land Commission website and accessing Information Bulletin 05.

The MHABC Board has submitted a letter to the Agriculture Land

Commission requesting an immediate meeting to discuss the status of the new regulation. A meeting is expected to be scheduled within the week.

2019 MHABC Awards Reminder

The MHABC currently has three award programs in place including:

1. Grant McDowell Memorial Bursary Awards:

Grant was the manager of the Moduline Industries plant in Penticton and played major roles in the MHABC. In his passing, the Grant McDowell Bursary Award was established to provide bursaries to MHABC members and employees having children graduating in 2019 and commencing post-secondary education later in 2019. The bursary was formerly known as the Pioneer Bursary Award.

Applications forms for the bursaries were distributed earlier this year and are to be returned to the office by April 5th. Please contact the office if

additional application forms are required.

2. Manufactured Housing Person of the Year Award.

2019 is the second year for this award with nomination packages distributed earlier this year.

Nominations are to be submitted to the office by April 5. Please contact the office if additional nomination forms are required.

3. MHABC Innovations Award

2019 is the inaugural year for the MHABC's Innovations Awards with nomination packages having been circulated late in 2018. This Award is intended to honour innovation in three separate categories: Z240MH Z241 and A277. The submission date was set for March 1st however Members still wanting to submit Nominations can do so by April 5th. Please contact the office if additional Nomination forms are needed.

2018-19 BOARD of DIRECTORS

Executive:

President Terry Weicker
Ray's Towing

Vice-President Frank Ambler
Countryside Manufactured Homes

Treasurer Dean Johnstone
SRI Homes Kelowna

Directors:

Cathy Corbin
Gordon's Homes Sales

Shawn Donohoe
Shamrock Modular Home Installations

Walter Fontinha
Moduline Industries Canada Penticton

Mark Ellis
Eagles Homes Salmon Arm Head Office

Ken Jennings
Blackstone Homes Prince George

Matthew Salmon
Triple M Homes Lethbridge

Gord Rattray
Executive Director

BOARD MATTERS

Winter Board Meeting Schedule

During the winter, the Board held a conference call on January 22, 2019. An in-person meeting was held on March 12th in Kelowna.

The next meeting will be held by conference call on April 16th

Home shipments exceed plan at end of 4th quarter

Home shipments exceeded plan at the end of the 4th quarter ending February 28, 2019. The 2018-19 budget and rates were based on an average of 75 homes per month. Total 4th quarter shipments were 218 homes for a total of 1029 homes or an average of 86 homes per month. Actual expenditures are below plan. The increased revenues and lower expenses result in a significantly lower deficit than plan.

Please see the Statistics section for more information on annual shipments.

Fiscal 2019-20 Budget and Preliminary Home Shipment Fees Established

Following the January 2019 Board meeting and review of the 2019-20 budget, the preliminary fiscal year's home shipment fees were announced. The new rate becomes effective March 1st. The overall rate, which includes the Operations and Marketing components, will see a reduction of \$ 10 per home from the 2018-19 rate. Of most importance, the Board has elected to increase the contribution to the Ronald McDonald House charity from \$ 5 to \$ 10 per home shipped. The rate notification was circulated in late January and is available in the Members Only Section of MHABC.com

MHABC By-Law Amendments to be Recommended

From the Board's Governance Review session held at Sun Peaks in October 2018, a number of amendments to the MHABC by-laws will be recommended at the upcoming AGM.

A detailed summary of changes will be provided in the Conference package however in summarizing the proposed recommendations

- Increase the size of the Board of Directors and bring-in term limits
- Develop a more formalized Directors Nominations process
- Amend by-laws terminology to change Dealers to Retailers
- Require updated written policies to confirm MHABC positions on areas ranging from safety to financial management.

2019 Nominations Committee Established

President Weicker proposed the 2019 Nominations Committee process be co-chaired by the past year's chair Ray Weicker with the addition of Moduline's Lloyd DeHart. This process has been approved by the Board.

The co-chairs are now the process of contacting the outgoing Directors as well as potential new Directors.

A final Nominations Committee Report will be circulated prior to the Annual General Meeting. Members interested in being on the Board or putting forward additional names are asked to contact either of co-chairs.

2020 Conference Location

The Board of Directors is proposing to be identify Conference locations much earlier than previously done.

To this end, staff have been requested to investigate the option of the holding the 2020 Conference in Sun Peaks following the visit there in Fall 2018. It is anticipated the Board can announced the following year's location during AGMs going forward.

Marketing Committee Update

While the MHABC's Marketing Committee normally meets in advance of Board meetings, FRESH INC officials met with the entire Board during the March 12th meeting.

Key topics included performance of the MHABC.com, a review of proposed changes to the website and documentation of innovative factory-built housing projects. Overall, the marketing program is on-track.

FRESH INC will be participating in the Conference and providing an update on the 2019-20 marketing program and to announce a "freshening" of MHABC.com.

Member input on the marketing program and future needs will be part of the FRESH INC presentation.

Building Officials Association of BC Conference

The MHABC will again participate in the Building Officials Association of BC Spring Conference which is being held from May 28th-31st at Vancouver's Hyatt Hotel.

The MHABC will have a trade show booth at the event and anticipates conducting a 45-minute symposium.

The BOABC Conference provides the opportunity for the MHABC to meet with a broad range of building officials from across the province and provide updated information on factory-built housing standards.

Building Officials Association of British Columbia

..... **BOABC**

Promoting Building Safety and Professionalism

Union of BC Municipalities Conference

The MHABC, is again, scheduled to participate in the Union of BC Municipalities Fall Conference being held from September 23rd to 27th at the Vancouver Conference Centre.

In keeping with past practice, the MHABC will tag-team with the Manufactured Home Park Owners Alliance of BC in funding and managing a tradeshow booth.

The UBCM event provides the opportunity to meet with a broad range of provincial and local government politicians and officials.



MHABC Group Health Benefits Program Reminder

Please keep the MHABC's Group Health Benefits Program in mind.

Please contact the office for further information.

WHAT'S NEW?

2019 Federal Budget Critique

The following summarizes key information from the Canadian Home Builders Association's critique of the Federal Budget tabled on March 20th.

*CHBA advocacy was very successful in recent months, putting housing affordability front and centre on the political radar. The results of the efforts showed in the **2019 Federal Budget** tabled this week, as housing affordability and a new First-Time Home Buyer Incentive program were the lead highlight. The document went on to focus on addressing housing supply, increasing the Home Buyers' Plan, and supporting home energy retrofits. It also alluded to potential future changes to the stress test (the domain of OSFI, not the government or Department of Finance). The CHBA will continue to push for more action, like on the stress test, but there is no question the Association was very successful in getting housing affordability the focus of the budget.*

Additional Federal Budget detail:

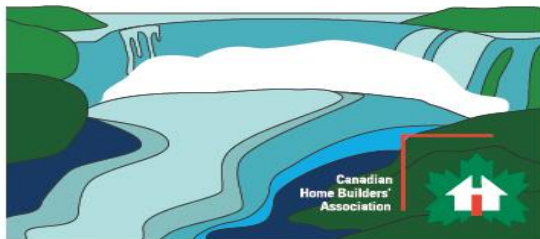
- *An update to the Home Buyers' Plan, increasing the withdrawal limit from an individual RRSP from \$25,000 to \$35,000, applicable to withdrawals made after March 19th, 2019;*
- *An update to the Home Buyers Plan after the breakup of a marriage or common-law partnership so that those funds can be used again in a subsequent new home purchase;*
- *A Canada Training Benefit that will chip in a small amount towards the cost of training fees. It's a credit of \$250 a year that can accumulate to help pay for future training, up to \$5,000 over a person's career;*
- *A \$1.25 Billion dollar program to allow eligible home buyers to finance part of their purchase through a shared-equity mortgage with CMHC. For those who make a less-than 20% down payment, CMHC will offer a 10% shared-equity mortgage for newly constructed homes, and a 5% shared-equity mortgage for existing homes; and*
- *A national expert panel on housing supply and affordability, in partnership with the Province of British Columbia.*

The CHBA's full critiques will be uploaded onto the MHABC's Members Only Section prior to monthend.

CHBA Conference Dates

Members are reminded of the Canadian Home Builders Association National Conference being held in Niagara Falls from May 6-10 with the pre-Conference meetings held on May 6th and 7th. Final registration must be completed by May 1st. Please see chba.ca for registration information.

NIAGARA2019
MAY 8-10 • NIAGARA FALLS, ON
76th CHBA NATIONAL CONFERENCE



CSA Z240.10.1 Public Review

The Canadian Standards Association is conducting public review of amendments to the Z240.10.1 *Site preparation, foundation and installation of buildings* standard. The review period closes on April 4, 2019.

Link to the CSA public site as follows:

<https://community.csagroup.org/external-link.jspa?url=https%3A%2F%2Fpublicreview.csa.ca%2FHome%2FDetails%2F3291>

MHPOABC Conference Dates

Register today - join old friends and new at the Manufactured Home Park Owners Alliance Spring Conference.

KELOWNA | MAY 3 & 4 2019

DON'T MISS THIS VERY DIFFERENT
CONFERENCE!



Four Points by Sheraton Kelowna Airport

5505 Airport Way
Kelowna, V1V 3C3, Canada

Phone: +18559005505

Great location and you'll enjoy a preferred rate at the hotel if you book your room before April 3rd.

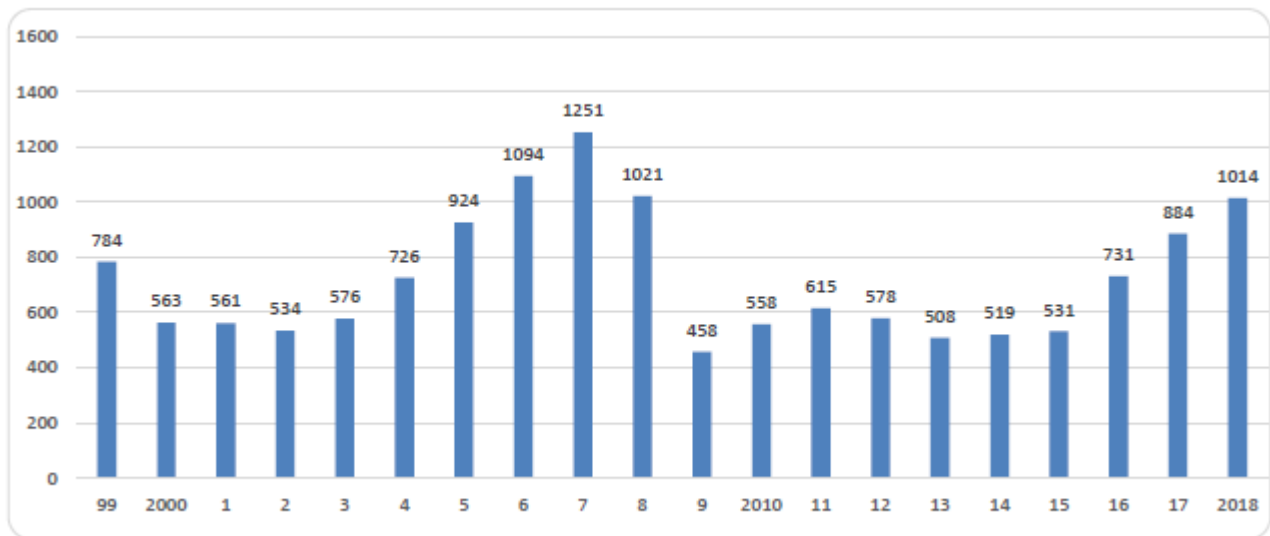
STATISTICS

Shipments and Certification Type Report Ending 4th Quarter - ending February 28, 2019

MHABC 2018 & 2018-19 Shipments Analysis									
Month	Area	Single Z240/241	Multi Z240/241	Single A277	Multi A277	Area Total	Month Total	Previous Year	Comments
January 2018	BC	22	21	23	0	66			
January 2018	Other Canada	5	2	2	1	10	80	78	9 Z241
January 2018	US	0	3	0	1	4			
February 2018	BC	24	21	0	9	54			
February 2018	Other Canada	10	1	0	0	11	62	60	11 Z241
February 2018	US	0	(3)	0	0	(3)			
March 2018	BC	15	24	1	21	61			
March 2018	Other Canada	4	2	3	0	9	72	62	6 Z241
March 2018	US	1	1	0	0	2			
April 2018	BC	31	29	2	21	83			
April 2018	Other Canada	3	1	1	1	6	90	79	13 Z241
April 2018	US	0	0	0	1	1			
May 2018	BC	49	29	2	29	109			
May 2018	Other Canada	6	2	4	2	14	123	84	14 Z241
May 2018	US	0	0	0	0	0			
June 2018	BC	33	15	1	21	70			
June 2018	Other Canada	6	5	6	1	18	88	71	10 Z241
June 2018	US	0	0	0	0	0			
July 2018	BC	39	21	5	21	86			
July 2018	Other Canada	5	5	3	3	16	100	82	12 Z241
July 2018	US	0	0	0	0	0			
August 2018	BC	23	19	1	16	59			
August 2018	Other Canada	7	3	2	1	13	74	69	8 Z241
August 2018	US	2	0	0	0	2			
September 2018	BC	24	19	0	23	66			
September 2018	Other Canada	5	2	2	1	10	77	71	7 Z241
September 2018	US	0	1	0	0	1			
October 2018	BC	30	23	0	15	68			
October 2018	Other Canada	11	3	8	6	28	99	100	7 Z241
October 2018	US	1	2	0	0	3			
November 2018	BC	22	19	1	15	57			
November 2018	Other Canada	13	5	5	6	29	86	67	4 Z241
November 2018	US	0	0	0	0	0			
December 2018	BC	19	19	1	11	50			
December 2018	Other Canada	5	1	1	4	11	61	59	7 Z241
December 2018	US	0	0	0	0	0			
January 2019	BC	30	23	0	15	68			
January 2019	Other Canada	10	2	1	1	14	82	80	10 Z241
January 2019	US	0	0	0	0	0			
February 2019	BC	25	19	0	12	56			
February 2019	Other Canada	12	4	2	1	19	75	62	11 Z241
February 2019	US	0	0	0	0	0			
		Single Z240/241	Multi Z240/241	Single A277	Multi A277	Area Total	Month Total	Previous Year	Comments
Calendar 2018	BC	331	299	37	202	829			
	Other Canada	30	32	37	26	125			
	US	4	4	0	2	10			
	TOTAL	415	295	74	230	1014	1014	884	Actual as at December 2018
	% of Total	41%	29%	7%	23%	100%			
fiscal	BC	340	250	14	220	833			
March 18-Feb. 19	Other Canada	37	35	38	17	127			
	US	4	4	0	1	9			
	TOTAL	431	298	52	248	1029	1029	888	Actual as at February 2019
	% of Total	42%	29%	5%	24%	100%			

(Please contact the MHABC office for a enlarged copy of this table)

Year over Year Annual Shipment Report 20 Year: 1999 to 2018



Note: CSA Z241 Home Shipments Added in 2015



The MHABC is a Proud Supporter of this important
Charity helping BC's children.